

**OPERATING BUDGET PLAN
FOR FISCAL YEAR ENDING JUNE 30, 2024**

[Adopted and approved by the Board on 08.08.2023]

		GLIDE BUDGET FYE 2024	Free Meals	Health Access HarmRx	Child and Youth Services	Prevention Intervention Resource Safety	Center For Social Justice	Glide Memorial Church	Strategy Impact and Applied Learning	Fund Development	Comms Public Affairs	Operations - Facilities & IT	Human Resources	Finance, Accounting and Compliance	Executive Administration
Revenue and support		July-June													
General public contributions	54%	\$ 11,200,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11,200,000	\$ -	\$ -	\$ -	\$ -	\$ -
Institutional giving	18%	3,781,000	-	-	-	-	-	-	-	3,781,000	-	-	-	-	-
Special events and auction	17%	3,500,000	-	-	-	-	-	-	-	3,500,000	-	-	-	-	-
Church donations	3%	727,000	-	-	-	-	-	727,000	-	-	-	-	-	-	-
In-Kind Donations	4%	800,000	630,000	120,000	-	14,000	-	-	-	36,000	-	-	-	-	-
Planned giving, bequests and estates	4%	870,000	-	-	-	-	-	120,000	-	750,000	-	-	-	-	-
Gifts, contributions and fundraising	67%	\$ 20,878,000	\$ 630,000	\$ 120,000	\$ -	\$ 14,000	\$ -	\$ 847,000	\$ -	\$ 19,267,000	\$ -	\$ -	\$ -	\$ -	\$ -
City Contracts	82%	8,113,400	3,669,170	859,476	1,229,763	2,354,991	-	-	-	-	-	-	-	-	-
State Contracts	7%	658,200	-	-	328,200	330,000	-	-	-	-	-	-	-	-	-
Federal Contracts <small>-OMB-A133 Single Audit</small>	11%	1,083,400	-	300,000	283,400	500,000	-	-	-	-	-	-	-	-	-
Earned program - contracts revenue	32%	\$ 9,855,000	\$ 3,669,170	\$ 1,159,476	\$ 1,841,363	\$ 3,184,991	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Others-Dividends, sales and misc	1%	413,000	-	-	-	-	-	-	-	-	-	-	-	413,000	-
REVENUE AND SUPPORT	100%	\$ 31,146,000	\$ 4,299,170	\$ 1,279,476	\$ 1,841,363	\$ 3,198,991	\$ -	\$ 847,000	\$ -	\$ 19,267,000	\$ -	\$ -	\$ -	\$ 413,000	\$ -
Expenditures:															
Personnel - salaries & benefits	67%	\$ 22,403,013	\$ 1,641,938	\$ 1,676,022	\$ 1,682,978	\$ 3,948,350	\$ 1,244,164	\$ 1,237,976	\$ 1,469,700	\$ 2,394,351	\$ 848,034	\$ 2,149,663	\$ 2,293,556	\$ 927,305	\$ 888,976
Outside services and professional fees	5%	1,650,400	-	-	30,000	60,000	72,000	150,000	24,000	-	12,000	-	780,000	348,000	174,400
Program supplies and materials	10%	3,168,996	1,956,000	294,000	135,100	564,600	119,300	38,796	19,200	36,000	-	6,000	-	-	-
Outreach, awareness and engagement	1%	331,100	1,200	1,200	1,000	3,600	13,304	194,000	-	16,800	64,800	33,996	1,200	-	-
Events, fundraising and direct mail	3%	1,151,000	-	-	-	-	-	-	-	1,151,000	-	-	-	-	-
Administrative and general [A&G]	2%	687,200	9,000	10,800	2,700	27,600	5,400	23,100	2,400	184,800	6,000	127,000	13,200	267,600	7,600
Telecommunications and technology	3%	861,796	6,000	14,400	8,700	42,000	6,000	-	24,100	30,000	8,400	510,996	79,200	128,400	3,600
Occupancy	3%	1,122,592	187,800	-	46,800	6,000	-	-	1,000	-	-	880,992	-	-	-
Staff development, training and incentives	2%	527,316	38,292	47,700	25,400	101,600	21,804	19,296	12,400	50,712	20,700	49,012	56,700	29,700	54,000
Interest Expense	0%	123,000	-	-	-	-	-	-	-	-	-	-	-	123,000	-
DEPRECIATION	4%	1,201,992	12,000	16,800	-	1,200	-	-	-	-	-	1,171,992	-	-	-
Expenses before allocation	100%	\$ 33,228,405	\$ 3,852,230	\$ 2,060,922	\$ 1,932,678	\$ 4,754,950	\$ 1,481,972	\$ 1,663,168	\$ 1,552,800	\$ 3,863,663	\$ 959,934	\$ 4,929,651	\$ 3,223,856	\$ 1,824,005	\$ 1,128,576
<i>Joint cost allocation</i> <small>Occupancy, telecom, depreciation, audit & payroll</small>			1,112,626	400,777	243,002	846,138	257,185	158,649	213,067	419,567	105,638	(2,276,372)	(499,509)	(891,192)	(89,577)
Total expenses		\$ 33,228,405	\$ 4,964,856	\$ 2,461,699	\$ 2,175,680	\$ 5,601,088	\$ 1,739,157	\$ 1,821,817	\$ 1,765,867	\$ 4,283,230	\$ 1,065,572	\$ 2,653,279	\$ 2,724,347	\$ 932,813	\$ 1,038,999
Efficiency ratio	100%		15%	7%	7%	17%	5%	5%	5%	13%	3%	8%	8%	3%	3%
OPERATING SURPLUS [SHORTFALL]		\$ (2,082,406)	\$ (665,686)	\$ (1,182,223)	\$ (334,317)	\$ (2,402,097)	\$ (1,739,157)	\$ (974,817)	\$ (1,765,867)	\$ 14,983,770	\$ (1,065,572)	\$ (2,653,279)	\$ (2,724,347)	\$ (519,813)	\$ (1,038,999)
Change in return on investments, net of fees		620,000													620,000
CHANGE IN NET ASSETS		\$ (1,462,406)	\$ (665,686)	\$ (1,182,223)	\$ (334,317)	\$ (2,402,097)	\$ (1,739,157)	\$ (974,817)	\$ (1,765,867)	\$ 14,983,770	\$ (1,065,572)	\$ (2,653,279)	\$ (2,724,347)	\$ 100,187	\$ (1,038,999)